**MINUTES OF THE PSAA EXECUTIVE COMMITTEE**

**MEETING HELD ON 05.10.2016 AT 03.00 P.M.**

**AT ASSOCIATION’S OFFICE, KARACHI**

Present:

Mr.Khalid Wasim Khokhar Chairman

Capt.M.Nouman Alvi Senior Vice Chairman

Ms.Ava A. Cowasjee Executive Committee Member

Mr.Tariq Haleem Executive Committee Member

Mr.Bilal Barket Executive Committee Member

Capt.S.Kamal A. Mahmoodi Executive Committee Member

Capt.S.M.Farooque Executive Committee Member

Mr.Mohammed A. Rajpar Special Invitee (for item 7)

Mr.Amir Ali Jamal Secretary General

Mr.Syed Tahir Hussain Deputy Secretary

Regrets:

Mr.Asim Saeed Khan Vice Chairman

Mr.Kareem Ispahani Executive Committee Member

Mr.Jawed Iqbal Executive Committee Member

A meeting of the Executive Committee was held at 03.00 p.m. on 05.10.2016 at Association’s office, Karachi.

Mr.Khalid Wasim Khokhar, Chairman welcomed all participants at the first Executive Committee Meeting for the term 2016-2017. He requested participants to offer Sura-e-Fateha for his late father Mr.M.H.Khokhar.

**1) To confirm minutes of the Executive Committee meeting held on 29.08.2016.**

The minutes of the above meeting were approved by all present.

Matters arising

**a) Membership**

Mr.Amir Ali Jamal informed it was decided to find out whether Emirates Shipping Lines operates vessels subsequently he found out that Emirates Shipping Lines does operate vessels. However those vessels; do not call at any Pakistani port and inquired into the possibility of allowing membership to such shipping lines in future.

All present were of the view that only those Shipping Lines/Agents whose vessels call at any Pakistani port can apply for membership and after due consideration by the Executive Committee membership may be granted.

**2) To elect two women on reserved seats on the Executive Committee (if any).**

Mr.Amir Ali Jamal informed the meeting that as per Trade Organizations Act/Rules, 2013 he invited nominations from all Members regarding two reserved seats for women entrepreneurs on the Executive Committee. There was no response from the Members therefore these seats shall remain vacant for this term 2016-2017.

**3) To appoint PSAA nominees on the FPCCI on the Executive Committee and General Body for the term 2017.**

Mr.Amir Ali Jamal informed the meeting that FPCCI as per previous practice will soon invite to nominate PSAA representatives on its Executive Committee and General Body for the term 2017. He added that there is one reserved seat on the Executive Committee and two seats on the General Body for which we will have to submit names in due course of time to FPCCI.

It was unanimously decided to nominate Capt.M.Nouman Alvi, Senior Vice Chairman on the Executive Committee and General Body.

It was also unanimously decided to nominate Mr.Bilal Barket, Executive Committee Member on the General Body.

Both nominees consented to such nominations. As a result following resolutions were adopted:

a) Resolved that Capt.M.Nouman Alvi of M/s.Alpine Marine Services (Pvt.) Ltd. is hereby nominated as PSAA nominee on the Executive Committee and General Body of the FPCCI for the term 2017. Capt.M.Nouman Alvi has consented to such nominations and he is otherwise qualified.

b) Resolved that Capt.M.Nouman Alvi of M/s.Alpine Marine Services (Pvt.) Ltd. and Mr.Bilal Barket of M/s.Super Shipping Services (Pvt) Ltd. are hereby nominated as PSAA nominees on the General Body of FPCCI for the term 2017. Capt.M.Nouman Alvi and Mr.Bilal Barket have consented to such nominations and they are otherwise qualified.

**4) To pass a resolution to include signatures of incoming Chairman and Senior Vice Chairman as authorized signatories to operate PSAA Account.**

The Executive Committee resolved that henceforth PSAA’s Current Account No.0010011535760017 with Allied Bank, New Queens Road Branch will be operated jointly by any two of the following persons:

a) Mr.Khalid Wasim Khokhar (Chairman)

b) Capt.M.Nouman Alvi (Senior Vice Chairman)

c) Mr.Amir Ali Jamal (Secretary General)

**5) To approve schedule of Executive Committee meetings for the term 2016-2017.**

Mr.Amir Ali Jamal informed the participants that as per procedure we have to approve schedule of Executive Committee meetings for the term 2016-2017 which was approved by the Committee (Attached Annexure-I).

**6) To approve plan of activities for the term 2016-2017.**

Mr.Amir Ali Jamal informed the participants that as per procedure we have to approve plan of activities for the term 2016-2017 which was approved by the Committee (Attached Annexure-II).

**7) Any other business with the permission of the Chair.**

**a) KPT Tariff**

Mr.Tariq Haleem complained about increase in KPT tariff without consulting stakeholders.

Mr.Mohammed A. Rajpar informed that during tenure of former Prime Minister Mr.Shaukat Aziz KPT tariff was twice reduced as at that time aim was to reduce cost of doing business wherein capping was also introduced. Unfortunately, afterwards KPT felt that intended results were not achieved hence this time Tariff was revised upwards. He added in PQA tariff capping was introduced for one year and subsequently it was removed after passage of one year however QICT reportedly started providing rebate to Shipping Lines calling at QICT.

Mr.Mohammed A. Rajpar informed KPT Act allows KPT to recover its costs which PSAA needs to find out in order to ascertain actual situation and to calculate and analyze impact on freight.

Mr.Tariq Haleem informed about ultimate rise in freight rates by Shipping Lines due to upward revision in KPT tariff. He suggested taking onboard Trade on this matter in order to add weightage. Mr.Mohammed A. Rajpar seconded this suggestion.

Mr.Tariq Haleem further suggested holding a meeting with the Federal Minister for Ports & Shipping wherein Chairman, KPT should also be present apart from few prominent representatives of the Trade. All present agreed to this suggestion.

Capt.Nouman Alvi suggested comparing revised KPT tariff with other regional ports.

Mr.Mohammed A. Rajpar suggested inquiring from Terminals about impact of upward revision in KPT tariff

Mr.Tariq Haleem said he will inquire from Terminals.

**b) Shipping Agents charges**

Mr.Tariq Haleem informed about negative perception of Shipping Lines/Agents regarding charges as certain entities associated with cargo clearance are charging under dubious heads under pretext that these are being charged by Shipping Lines/Agents which is not the case. He was of the view that PSAA needs to clarify to the Trade that these charges do not belong to Shipping Lines/Agents and that Freight Forwarders and Clearing Agents are separate entities who have nothing to do with Shipping Lines/Agents.

Ms.Ava A. Cowasjee was of the view that inordinate delay in refund of security deposit by a few Shipping Lines/Agents is the main factor behind negative perception of Shipping Lines/Agents.

Mr.Mohammed A. Rajpar suggested taking on board container handling members in order to proceed further.

Ms.Ava A. Cowasjee suggested placing an advertisement in a leading newspapers for sake of clarification and to write letters to concerned Ministries or issue a press release in this regard.

**c) Meeting with AD FIA (Immigration - Seaport)**

Mr.Amir Ali Jamal informed about meeting with AD FIA (Immigration - Seaport) held on 27.07.2016 whereafter minutes were sent to AD FIA for his comments/views however minutes are not yet finalized as there is disagreement on 02 issues for which another meeting with AD FIA will be held. Mr.Mohammed A.Rajpar was requested to use his good offices to arrange such meeting.

**d) KDLB Special Cess**

Mr.Khalid Wasim Khokhar inquired about imposition of Special Cess by KDLB on 01.11.2015 for a limited period till such time as the amount of arrears is completely recovered (arising from the impact of Memorandum of Settlement with CBA effective 01.07.2015).

Mr.Amir Ali Jamal informed he will inquire from Mr.Younus Vayani who is PSAA’s nominee on KDLB Board about progress on this issue.

**e) Discriminatory berthing practices**

Ms.Ava A. Cowasjee informed in order to minimize costs, certain Oil Marketing Companies engage old tankers for haulage of their cargo which have slow discharge rate and often develop technical and mechanical faults resulting in prolonged berth occupancy and as a result other vessels have to wait for long duration. She added she had written a letter in this regard to the Minister for Petroleum & Natural Resources with copy to Minister for Ports & Shipping.

It was agreed to continue pressing this issue for resolution.

There being no other business the meeting ended with a vote of thanks to the Chair at 04:45 p.m.

**Confirmed**

**Date: \_\_\_\_\_\_\_\_\_ Chairman: \_\_\_\_\_\_\_\_\_\_\_**